GRADUATE FOLLOW-UP REPORT

FINANCE

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2013-14 UMD Graduate Follow-up Report

Finance
(Bachelor of Business Administration)

Annual Comparison

<table>
<thead>
<tr>
<th></th>
<th>2009-10</th>
<th>2010-11</th>
<th>2011-12</th>
<th>2012-13</th>
<th>2013-14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Students Granted Baccalaureate Degrees</td>
<td>95</td>
<td>108</td>
<td>86</td>
<td>105</td>
<td>83</td>
</tr>
<tr>
<td>Baccalaureate Degree Respondents</td>
<td>77</td>
<td>93</td>
<td>77</td>
<td>97</td>
<td>75</td>
</tr>
<tr>
<td>Respondents Employed</td>
<td>81%</td>
<td>86%</td>
<td>90%</td>
<td>92%</td>
<td>90%</td>
</tr>
<tr>
<td>Respondents Employed</td>
<td>72</td>
<td>87</td>
<td>69</td>
<td>89</td>
<td>68</td>
</tr>
<tr>
<td>94%</td>
<td>94%</td>
<td>90%</td>
<td>92%</td>
<td>91%</td>
<td></td>
</tr>
<tr>
<td>Respondents Continuing Education</td>
<td>1</td>
<td>3</td>
<td>4</td>
<td>4</td>
<td>5</td>
</tr>
<tr>
<td>1%</td>
<td>3%</td>
<td>5%</td>
<td>4%</td>
<td>7%</td>
<td></td>
</tr>
<tr>
<td>Internship Participation Respondents</td>
<td>72</td>
<td>85</td>
<td>65</td>
<td>84</td>
<td>69</td>
</tr>
<tr>
<td>Respondents completing an internship or co-op experience (not student teaching)</td>
<td>76%</td>
<td>79%</td>
<td>76%</td>
<td>80%</td>
<td>83%</td>
</tr>
<tr>
<td>25</td>
<td>30</td>
<td>34</td>
<td>41</td>
<td>19</td>
<td></td>
</tr>
<tr>
<td>35%</td>
<td>35%</td>
<td>52%</td>
<td>49%</td>
<td>28%</td>
<td></td>
</tr>
<tr>
<td>Respondents receiving academic credit for their internship or co-op experience</td>
<td>16/23</td>
<td>15/27</td>
<td>15/34</td>
<td>21/41</td>
<td>7/15</td>
</tr>
<tr>
<td>70%</td>
<td>56%</td>
<td>44%</td>
<td>51%</td>
<td>47%</td>
<td></td>
</tr>
<tr>
<td>Respondents receiving an offer of employment from the internship or co-op site</td>
<td>15/25</td>
<td>10/27</td>
<td>19/33</td>
<td>23/41</td>
<td>8/16</td>
</tr>
<tr>
<td>60%</td>
<td>37%</td>
<td>58%</td>
<td>56%</td>
<td>50%</td>
<td></td>
</tr>
<tr>
<td>Respondents accepting the employment offer</td>
<td>5/13</td>
<td>5/9</td>
<td>9/18</td>
<td>12/22</td>
<td>6/8</td>
</tr>
<tr>
<td>38%</td>
<td>56%</td>
<td>50%</td>
<td>55%</td>
<td>75%</td>
<td></td>
</tr>
<tr>
<td>Study Abroad Participation Respondents</td>
<td>71</td>
<td>85</td>
<td>65</td>
<td>83</td>
<td>69</td>
</tr>
<tr>
<td>Respondents participating in a study abroad program</td>
<td>75%</td>
<td>79%</td>
<td>76%</td>
<td>79%</td>
<td>83%</td>
</tr>
<tr>
<td>8</td>
<td>11</td>
<td>10</td>
<td>10</td>
<td>13</td>
<td></td>
</tr>
<tr>
<td>11%</td>
<td>13%</td>
<td>15%</td>
<td>12%</td>
<td>19%</td>
<td></td>
</tr>
</tbody>
</table>
2013-14 UMD Graduate Follow-up Report

Finance
(Bachelor of Business Administration)

Baccalaureate Statistics

<table>
<thead>
<tr>
<th>Awarded Majors¹</th>
<th>Survey Respondents²</th>
<th>Employed</th>
<th>Cont Ed Undergrad</th>
<th>Cont Ed Grad/Prof</th>
<th>Not Seeking</th>
<th>Actively Seeking</th>
<th>No Info</th>
<th>Employed w/State Given</th>
<th>Employed in Minnesota</th>
<th>% Employed in Minnesota</th>
<th>% Employed</th>
<th>% Placed³</th>
</tr>
</thead>
<tbody>
<tr>
<td>83</td>
<td>75</td>
<td>68</td>
<td>1</td>
<td>4</td>
<td>0</td>
<td>2</td>
<td>8</td>
<td>68</td>
<td>54</td>
<td>79%</td>
<td>91%</td>
<td>97%</td>
</tr>
</tbody>
</table>

Reported Annual Salaries⁴

<table>
<thead>
<tr>
<th># Respondents</th>
<th>Low</th>
<th>High</th>
<th>Mean</th>
<th>Median</th>
</tr>
</thead>
<tbody>
<tr>
<td>47</td>
<td>27040</td>
<td>70000</td>
<td>42648</td>
<td>41600</td>
</tr>
</tbody>
</table>

Job Relevance to Major

<table>
<thead>
<tr>
<th>Respondents</th>
<th>Related</th>
<th>Somewhat Related</th>
<th>Not Related</th>
<th>No Response</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>42</td>
<td>18</td>
<td>8</td>
<td>0</td>
</tr>
<tr>
<td>% of Total Respondents</td>
<td>62%</td>
<td>26%</td>
<td>12%</td>
<td></td>
</tr>
</tbody>
</table>

Internships

<table>
<thead>
<tr>
<th>Completed an internship⁵</th>
<th>Received academic credit for it</th>
<th>Received an offer of employment</th>
<th>Accepted the offer</th>
</tr>
</thead>
<tbody>
<tr>
<td># Respondents # Yes % Yes</td>
<td># Respondents # Yes % Yes</td>
<td># Respondents # Yes % Yes</td>
<td># Respondents # Yes % Yes</td>
</tr>
<tr>
<td>69 19 28%</td>
<td>15 7 47%</td>
<td>16 8 50%</td>
<td>8 6 75%</td>
</tr>
</tbody>
</table>

Study Abroad

<table>
<thead>
<tr>
<th>Studied abroad</th>
<th>Did not study abroad</th>
<th>No response</th>
</tr>
</thead>
<tbody>
<tr>
<td># Respondents Number Percent</td>
<td>Number Percent</td>
<td>Number Percent</td>
</tr>
<tr>
<td>69 13 19%</td>
<td>56 81%</td>
<td>6 8%</td>
</tr>
</tbody>
</table>

¹ "Awarded Majors" includes all majors completed by an individual
² "Survey Respondents" includes all majors completed by an individual and does not include "No Info"
³ "% Placed" includes "Survey Respondents" who are "Employed," "Continuing Ed" and "Not Seeking"
⁴ Salary data is available when 3 or more full-time employed respondents provided salary information and includes all majors completed by an individual
⁵ "Internship" includes internship or co-op, but not student teaching
⁶ "Respondents" includes all majors completed by an individual
Follow-up of Finance - Bachelor of Business Administration Majors

Ability Network, Minneapolis, MN - Financial Analyst
Alaska Aces, Anchorage, AK - Professional Hockey Player
Allianz Life Insurance, Minneapolis, MN
American Honda Motor, Sacramento, CA - District Sales Manager
Ameriprise Financial, Maple Grove, MN - Financial Planner
Arrowhead Electric, Blaine, MN - Accounting Analyst
AT&T, Duluth, MN - Sales Consultant
Aurochs Financial Group, Wayzata, MN - Financial Planning Resident
AXA Advisors, Minneapolis, MN - Financial Advisor
Best Buy, Burnsville, MN - Merchandising Associate
Best Buy, Duluth, MN - Operations Agent
Best Oil, Cloquet, MN - Manager
BI WORLDWIDE, Bloomington, MN - Website Administrator
Blanski Peter Kronlage & Zoch, Minneapolis, MN - Accountant
Boulay, Eden Prairie, MN - Audit Associate
Boulay, Eden Prairie, MN - Tax Associate
Cirrus Aircraft, Duluth, MN - Accountant
Dominion Management, Plymouth, MN - Property Accountant
Duluth Entertainment & Convention Center, Duluth, MN - Accounts Payable
Emerson Process Management, Chanhassen, MN - Customer Service Representative
Farmers Insurance, Denver, CO - District Director of Marketing & Recruiting
Farmers Insurance, Duluth, MN - Agent Producer
Graybar, Minneapolis, MN - Financial Analyst
Green Mill, Shoreview, MN - Manager
Honeywell, Minneapolis, MN - Finance & Accounting
Johnson Brothers Liquor, St. Paul, MN - Sales Representative
King Construction, International Falls, MN - Laborer
Mahoney Ulbrich Christiansen & Russ, St. Paul, MN - Staff Accountant
McGladrey, Duluth, MN - Assurance Associate
McKesson Medical, Golden Valley, MN - Customer Service Representative
Medtronic, Minneapolis, MN - Contract Analyst
Medtronic, Minneapolis, MN - Sales Representative
Mental Health Systems, San Diego, CA - Program Financial Analyst
Merrill Lynch, Bloomington, MN - Client Associate
MicroEdge, Edina, MN - Renewal Specialist
Minnesota Courier, Minneapolis, MN - Logistics Analyst
MP Nexlevel, Maple Lake, MN - Finance Payroll
Northwestern Mutual, Minneapolis, MN - Financial Representative
Old Chicago, Boulder, CO - Server
Pharmaceutical Specialties, Rochester, MN - Accountant
PricewaterhouseCoopers, Tunis, Tunisia - Deals & Audit
Redpath & Company, White Bear Lake, MN - Professional Staff Auditor
Rust Automation & Controls, West Jordan, UT - Territory Sales Representative
San Antonio Rampage, San Antonio, TX - Professional Hockey Player
Schechter Dokken Kanter, Minneapolis, MN - Staff Accountant
Smith Schaefer & Associates, Rochester, MN - Staff Accountant
Sparebanken Hedmark, Hamar, Norway - Customer Consultant
Springleaf Financial, Homewood, IL - Personal Loan Specialist
St. Paul, MN - Staff Accountant
Star Protection Agency and Overtime Athletics, Seattle, WA - Security Guard and Sports Coach
State Bank of Cold Spring, Cold Spring, MN - Loan Officer
State Bank of Faribault, Faribault, MN - Credit Analyst
Target Corporation, Minneapolis, MN - Data Specialist
The Family Firm, Inc., Washington, DC - Paraplanner
Tradehome Shoes, Yankton, SD - Manager
UnitedHealth Group, Minnetonka, MN - Account Acquisition Consultant Adviser
United Way, Minneapolis, MN
University of Minnesota Twin Cities, Minneapolis, MN - Internal Auditor
University of Minnesota Twin Cities, Minneapolis, MN - Program Associate
Upper Lake Foods, Cloquet, MN - Accounts Payable Clerk
US Bank, Minneapolis, MN - Account Specialist
US Bank, Minneapolis, MN - Portfolio Analyst
US Foods, St. Paul, MN - Territory Manager
Vail Resorts, Beaver Creek, CO - Assistant Manager
Waddell & Reed, Duluth, MN - Financial Advisor
Wells Fargo, Duluth, MN - Service Manager
Wells Fargo, Mendota Heights, MN - Security Operations Specialist
Wipfli, Duluth, MN - Intern
Graduate School, Accountancy, University of Minnesota Twin Cities, Carlson School of Management
Graduate School, Finance, University of Illinois at Urbana-Champaign
Graduate School, Management, University of Pompeu Fabra, Barcelona School of Management, Barcelona, Spain
Graduate School, Quantitative & Computational Finance, Georgia Institute of Technology, Atlanta
Undergrad/Technical, Accounting, University of Minnesota Duluth